



case 1-429-085  
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## Harley Davidson Purchase (B): Role of the Seller

This is going to be your *last* Harley-Davidson! You've had enough. You're tired of the oil stain in your garage and the joke about why it's there: "How do you know when your Harley needs oil? When it stops leaking!" You bought this Low Rider Custom new in 1989, before the whole Harley craze. So, you were able to pick your model and color — black, of course. In your opinion, that's the only color for a Harley. Who in their right mind wants a green or a red Harley? And you've enjoyed every one of the 51,000 miles you've put on it.

The Low Rider is part of the FX class of bikes that consists of four models:

Model Letters	Model Name
FXLR	Low Rider Custom
FXRS	Low Rider
FXRS-SP	Low Rider Sport
FXR	Super Glide

They are, in your opinion, the best-handling bikes Harley has ever made. You can really lean them into corners because of their low seat heights and high exhaust pipes that allow them a greater lean angle. You have always thought that the only use for older bikes — called "flatheads," "panheads," and "shovelheads" — was to drive them to the bars and look at them because they handle so poorly. The "evolution" motor introduced into the FX in 1984 was a vast improvement over those old bikes. This "big twin" motor had 80 cubic inches (1,340 cubic centimeters) of displacement and was mounted on rubber gaskets to isolate it from the frame to stop it from shaking. And, it had a kevlar drive belt (the same stuff used in bulletproof vests), which rode more quietly and smoothly than a chain and didn't need messy oil. You feel that Harley ruined the FX styling when it made the "dyna" models in 1991.

Of all the FXs, it is the Low Rider Custom that you think is the most beautiful. It has a solid back wheel, laced (spoked) front wheel, deep leather saddle, racing handlebars and a very distinctive leather strap running down the center of the tank. It looks unlike any other Harley on the road. You paid \$9,000 when you bought it and added about \$1,000 in extras to customize it right away. Extras included "straight"



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