

case 2-353-143 November 22, 2019

Michael Jones

## Cincinnati: Time to Push Back on Tax Incentives?

On May 24, 2017, the nine members of Cincinnati's City Council would vote on whether to approve a property tax abatement for the development of a six-unit apartment building on 205 W. McMicken Avenue in the city's downtown Over-the-Rhine neighborhood (see **Exhibit 1**). The incentive would be an eight-year property tax exemption for 100 percent of the value of the improvements to the property (see **Exhibit 2**). Over the previous five years, Cincinnati had increasingly offered tax incentives as a way to encourage capital investment in historically underdeveloped areas. Between 2012 and 2016, the city had awarded over \$18 million in property tax incentives through the Community Reinvestment Area (CRA) program.¹ The collective impact to city revenue was proportionally huge. In 2016, the city collected only \$59 million in property taxes across all of Cincinnati.²

Some members of the City Council were becoming increasingly frustrated with the tax abatements. At a May 10, 2017, council meeting, member Yvette Simpson declared: "I've implored our community and economic development department to please, please...decide with all the remaining parcels in Overthe-Rhine what our requirements are going to be upfront...Do not bring me another development project in Over-the-Rhine that does not take these things into consideration...figure out what the rules are, let us know what we need to do to get it done."

At the same meeting, Kevin Flynn and other members criticized the many times that the city administration had presented tax incentives to the council in which there was only a day or two to review the documents before voting. Flynn, a member of the council's Budget and Finance Committee, was concerned that the council generated little discussion about the costs and benefits within a larger economic development strategy. He said, "I would ask us to be consistent up here, yes we are the policy makers, yes we can make whatever decisions we want. I was looking back through the records, I have not seen us reject a LEED<sup>1</sup>... tax abatement on this council yet." Without a formal list of standards for approving a tax abatement in place, any one council member found it difficult to cast a vote against a proposal.

Published by WDI Publishing, a division of the William Davidson Institute (WDI) at the University of Michigan.

i LEED (Leadership in Energy and Environmental Design) refers to measurement standards for the environmental performance of a

<sup>© 2019</sup> Michael Jones. This case was written by Michael Jones, Associate Professor at the University of Cincinnati's Lindner College of Business. The case was prepared as the basis for class discussion rather than to illustrate either effective or ineffective handling of a situation. The case should not be considered criticism or endorsement and should not be used as a source of primary data.